

Date	Event	Duration	Venue
<b>January</b>			
21 Wednesday	Sant Suite Product Training	1 day	iSolve
<b>February</b>			
5 Thursday	APMP Forum - Document Design	9am – 12pm	Deloitte Woodmead
10 Tuesday	nFold Writing Persuasive Proposals Workshop	1 day	SAB Training Institute
18 Wednesday	Sant Suite Product Training	1 day	iSolve
<b>March</b>			
4 Wednesday	APMP Speaker Event – Parastatal Procurement	4.30pm – 6.30pm	Deloitte Woodmead
10 Tuesday	nFold Bid to Win Workshop	1 day	SAB Training Institute
13 Friday	nFold Bid Network Quarterly Meeting	10am – 12pm	nFold
18 Wednesday	Sant Suite Product Training	1 day	iSolve
26 Thursday	APMP Forum – Proposal Management	9am – 12pm	Deloitte Woodmead
<b>April</b>			
15 Wednesday	Sant Suite Product Training	1 day	iSolve
<b>May</b>			
6 Wednesday	APMP Speaker Event – Collusion and Price Fixing	4.30pm – 6.30pm	Deloitte Woodmead
12 Tuesday	nFold Writing Persuasive Proposals Workshop	1 day	SAB Training Institute
20 Wednesday	Sant Suite Product Training	1 day	iSolve
<b>June</b>			
3-4	APMP SA Conference	2 days	South Africa
9-12	APMP International Conference – 20th Anniversary	4 days	Arizona, USA
9 Tuesday	nFold Bid to Win Workshop	1 day	SAB Training Institute
19 Friday	nFold Bid Network Quarterly Meeting	10am – 12pm	nFold
<b>July</b>			
7 Tuesday	nFold Writing Persuasive Proposals Workshop	1 day	SAB Training Institute
9 Thursday	nFold How to Choose Software Workshop	1 day	SAB Training Institute
15 Wednesday	Sant Suite Product Training	1 day	iSolve, Sunninghill
23 Thursday	APMP Forum – Process Design	9am – 12pm	Deloitte Woodmead
<b>August</b>			
11 Tuesday	nFold Bid to Win Workshop	1 day	SAB Training Institute
19 Wednesday	Sant Suite Product Training	1 day	iSolve
26 Wednesday	APMP Speaker Event – Executive vs Technical Writing	4.30pm–6.30pm	Deloitte Woodmead
<b>September</b>			
2 Wednesday	nFold Using Software to Leapfrog	1 day	SAB Training Institute
8 Tuesday	nFold Writing Persuasive Proposals Workshop	1 day	SAB Training Institute
16 Wednesday	Sant Suite Product Training	1 day	iSolve
18 Friday	nFold Bid Network Quarterly Meeting	10am – 12pm	nFold
<b>October</b>			
8 Thursday	APMP Forum – Proposal Writing	9am – 12pm	Deloitte Woodmead
13 Tuesday	nFold Bid to Win Workshop	1 day	SAB Training Institute
21 Wednesday	Sant Suite Product Training	1 day	iSolve
28 Wednesday	APMP Speaker Event – Law of Contracts	4.30pm–6.30pm	Deloitte Woodmead
<b>November</b>			
10 Tuesday	nFold Writing Persuasive Proposals Workshop	1 day	SAB Training Institute
18 Wednesday	Sant Suite Product Training	1 day	iSolve
26 Thursday	APMP Forum – Sales and Capture Management	9am – 12pm	tba
26 Thursday	APMP Year End Lunch with inspirational Speaker	12.30pm – 2.30pm	tba
<b>December</b>			
4 Friday	nFold Bid Network Quarterly Meeting	10am – 12pm	nFold

To book or request further information, please email [events@nfold.com](mailto:events@nfold.com).

- ✓ Full event overviews and prices are available on request.
- ✓ Course dates are subject to change so please confirm prior to booking.



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**Qualifier:** 2006, 2007 & 2008 Top Technology 100 Company  
**Finalist:** 2006 Most Innovative ICT Company