

Creating jobs and skills for learners & interns

Growing tomorrow's proposal people today!

"There are five million unemployed people in South Africa. Youth make up 75% of South Africa's unemployed."

ITWeb, Jul 2012

The APMP's South African Internship Programme combines job creation and skills development in the proposal world. At the same time it gives proposal teams the opportunity to have a proposal administrator at an affordable rate. What's more, each intern is allocated a mentor from the proposal community in South Africa.

Benefits	
Employers	<ul style="list-style-type: none"> Empower job creation and boost the economy Develop proposal skills for entry level job seekers Gain a proposal administrator at an affordable rate
Interns	<ul style="list-style-type: none"> Gain work experience – work for a minimum of 1 year, with the opportunity to turn this into a permanent job Gain knowledge from experienced professionals in the field Receive proposal training/tips and techniques
Mentors	<ul style="list-style-type: none"> Play your role in skills development in South Africa Invest in the proposal profession and help it grow Receive Continued Education Units (CEU) - APMP certification Build relationships with others in the industry Gain different perspectives on alternate approaches

Mentors are required to telephone interns once a month, with at least one face-to-face session per quarter. These can include attendance at APMP SA events or shadowing a major proposal meeting.

Success Story

"When I got to EOH I was exposed to both Marketing and Bid Management and eventually I became a permanent part of the bid team. I slowly got introduced to all the bid procedures and processes with the help of the bid team. There is still lots that I need to learn and I am ready to go through this learning process."

Kholofelo Magana



How it works

	Pays subsidies for learners & interns Condition: 70% of candidates get jobs
	Source & screen candidates Work readiness programme Registered with SETA Benefit from tax & BEE incentives Monitor progress & handle problems
Candidates	Learn & grow Get skills & job opportunities
	Endorse programme Membership & Events
	Start & Connect Proposal & Bids Training APMP Certification 2nd year
Employers	Interview & select candidate(s) Give candidate(s) 1 years' experience Employ 70% of candidates after 1 year
Mentors	External mentors for candidates Monthly telephone meeting Quarterly meeting in person

Contacts: When applying, title your application Proposal Management Internship Programme

Candidates: ersjobs@eoh.co.za

Employers: jobs@nfold.com

Mentors: admin@apmp.org.za