



## Ignite your Bids with nFold Consulting

**The best proposal teams spend up to 3% of the value of a deal on creating a winning bid. nFold has been adding sparkle to proposals since 2001, using global best practice methods. We help you win.**

Consulting fees assume the following schedule of rates, unless agreed otherwise (for example standard products, fixed project fees, or success fees). Priority rates apply for all projects that start within less than 10 working days of the deadline or involve after hours work.

Category	Product		Normal	Priority	Unit
Energise	Bundle of 40 hours	CNS-BDT-40H	R 44,000	R 57,200	each
	Bundle of 60 hours	CNS-BDT-60H	R 66,000	R 85,800	each
Loyalty	Assumes >160 hours / 6 mths	ANN-BDT-160	R 990	R 1,287	hours
Bid Team	Bid Manager / Proposal Writer	CNS-BDT-BDM	R 1,100	R 1,430	hours
	Bid Strategist / Director	CNS-BDT-STR	R 2,000	R 2,600	hours

**By placing an order, the customer agrees to the terms and conditions contained in this document.**

**Payment Terms:** Prices are in Rand and exclude VAT. Invoices are payable strictly within 14 (fourteen) days of issue. nFold may charge interest on any late payments at the prime rate published by FNB from time to time, calculated from the date payment is due. Please make payment into the following account: NFOLD (PTY) LTD, First National Bank Hyde Park Branch (Code:255805), Moneymarket Account Number: 62032907688.

**Pricing Valid:** nFold reserves the right to change rates with 30 days notice.

**Consulting Notice:** nFold ideally requires 2 (two) weeks prior written notice of any consulting services required for normal rates to apply.

**Consulting Payment (less than R50,000):** The full amount is payable 1 (one) week prior to nFold starting to provide the consulting services, failing which nFold will not commence any work until payment is received.

**Consulting Payment (more than R50,000):** Payment is due in instalments, made up of a 50% (fifty percent) advance payment with the balance being payable according to milestones to be agreed. The advance payment is payable 1 (one) week prior to nFold starting to provide the consulting services. nFold may refuse to perform the services or cease performing services until payment is received.

**Consulting Overtime:** Unless priority rates apply, nFold may charge for overtime: a) at the contract rate for hours worked more than quoted, with prior written approval, b) at 1.5 (one and a half) times normal rates on Saturdays or between the hours of 17h00 and 08h00 on weekdays, or c) at 2 (two) times normal rates for work done on Sundays and public holidays.

**Travel and Incidental Expenses:** nFold does not normally charge for local travel within 50km of our office, but may charge for reasonable travel and incidental expenses incurred, with prior written approval. nFold will provide supporting receipts where relevant.

**Limitation of Liability:** Notwithstanding anything to the contrary contained in this document, nFold shall not be liable to the customer in any circumstances. nFold hereby disclaims any liability whatsoever for any and all losses (whether direct, indirect, incidental, contingent or consequential, including but not limited to, loss of revenue, loss of business, loss of profit or loss of data) sustained or incurred by the customer howsoever arising, save where such loss was due to the gross negligence or wilful misconduct of nFold, its employees or authorised representatives, in which case, nFold's liability will not exceed the price of services described in this document.

**nFold**

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