



To Whom it May Concern

I am writing to recommend nFold, with whom we recently partnered to conduct an in-depth analysis and improvement of our proposal documents at Moyo. Their expertise has had a significant and positive impact on our proposal development process.

nFold's team, led by an APMP-certified proposal manager, meticulously analysed our proposals, aligning their review with global industry best practices. Based on this nFold provided specific recommendations that offered actionable solutions to enhance our proposal effectiveness.

Additionally, nFold developed a set of tailored proposal templates for us, pre-populated with well-researched, persuasive content. They also helped us craft compelling value propositions, a critical factor that has strengthened our proposals' persuasiveness.

The combination of their insightful analysis and the efficient templates has improved both the quality and turnaround time of our submissions. Overall, nFold's services have enhanced our proposal strategy, positioning us more competitively in the market.

Their professionalism, attention to detail, and strategic insights were impressive, and I would not hesitate to recommend their services to any organisation looking to improve their proposal documents.

Sincerely,

Signed by:

4A6612404D9344B...

Dewald Lindeque
Group Business Development Director
Moyo